

AEE February 2018 Event

Register today:

AEE Lunch Event

The Future of Natural Gas & Electric Utilities and The Role of Co-Generation

Location and Agenda:

Gaetano's
1617 Banksville Road
Pittsburgh, PA 15216
412-343-6640

Tuesday February 13th, 2018 - 11:00AM to 2:00PM

****Lunch buffet included in price****

Event - Student \$25.00 - Member \$35.00 - Non-Member \$45.00

Presenters:

Jeff Nehr is the Vice President for Business Development of Peoples Natural Gas Company. He fulfills a critical role driving revenue, with a focus on strategic Commercial Sales and Marketing. Jeff oversees all facets of business development, new construction, competitive rate development, alternative fuel initiatives, asset optimization and midstream programs. Part of that work included launching the Peoples Service Extension Program, targeting 370,000 households that are currently not utility gas accounts and offering residents substantial energy cost savings.

Mr. Nehr is currently developing and leading the "Combined Heat and Power initiatives" at Peoples Gas, which is forecast to deliver over \$30MM in annual revenue. As part of that effort, Jeff joined with the University of Pittsburgh Katz Graduate School of Business to develop innovative marketing programs to bolster the visibility of this offering.

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