



# Association of Energy Engineers Western PA Chapter



January 2017

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## From the Desk of the President

Hello Energy Enthusiasts,

Happy New Year!! Looking forward to another great year. AEE Western PA is growing in membership and have many great events lined for the upcoming months. We are also trying to line up a CEM training course and exam for the local Pittsburgh area. Details to come.

Keep warm out there, it looks like is going to be getting pretty cold over the next couple weeks. However, spring will be here before we know it.

Also "Go Steelers" !!!

### Upcoming AEE News and Events:

- January 19th – Duquesne Light's Watt Choices Commercial Efficiency Program

As always, please free to call or email me with any questions about the chapter. I look forward to hearing from you.

Thank you!  
Curtis Dixon, CEM, BEP  
[curtis.dixon@thermosystems.com](mailto:curtis.dixon@thermosystems.com)



## Current Chapter Officers

*President:*

**Curtis Dixon**  
Thermo Systems, Inc  
[curtis.dixon@thermosystems.com](mailto:curtis.dixon@thermosystems.com)

*Treasurer:*

**Denny Kronz**  
The Efficiency Network (TEN)  
[dennis.kronz@tensaves.com](mailto:dennis.kronz@tensaves.com)

*Vice President:*

**Chuck Watson**  
EnergyChaser, LLC  
[chuck@energychaser.com](mailto:chuck@energychaser.com)

*Secretary:*

**Justin Uzarski**  
Mitsubishi Electric  
[JUzarski@hvac.me.com](mailto:JUzarski@hvac.me.com)

## **AEE Western, Pa Chapter - Corporate Sponsors**



<https://www.go-gba.org/>

### **\*Become a sponsor and reap the benefits!**

- Discounted event pricing.
- Free memberships based on level of sponsorship.
- Company logo and acknowledgements in newsletters and event posting.

**See More details on Page 5/6**

## AEE Western, Pa Chapter 2017 Event Postings

Please feel free to email any suggestions you may have for an event or if you would like to present on a topic.

### Scholarship Fund Congratulation!!!



#### Collage Scholarship

Aaron Crown - University of Pittsburgh  
Johnstown - Mechanical Engineering Technology

#### High school Scholarship

Mark Richardson - South Side High School -  
Future University of Maryland alumni -  
Chemical Engineering



**Both receiving \$500.00 dollar  
toward there education!!**

### 2017 Event Calendar

**January** - Duquesne Light's Watt Choices Commercial Efficiency Program

**February** - TBD

**March** - TBD

**April** - TBD

**May** - Tentitive CEM Training and Exam

**June/July/August** - Summer Break

**September** - Golf Outing - Quicksilver Golf Club / WEEC in Washington DC

**October** - TBD

**November** - TBD

**December** - Holiday Social/Networking Event

**AEE January 2017 Event  
Register today:**

**Duquesne Light's Watt Choices Commercial Efficiency Program**

Location and Agenda:

Penn Brewery  
800 Vinial Street

Pittsburgh, PA 15212 USA

<http://www.pennbrew.com/>

Thursday January 19th, 2017 5:30PM to 8:00PM

Evening Event - Student \$25.00 - Member \$35.00 - Non-Member \$45.00)

**Overview:**

**Make it Easy – Navigating the Duquesne Light Watt Choices Rebate Process for Large Commercial Projects**

- Brief intros – Franklin Energy Services and Encentiv Energy
- Duquesne Light's Watt Choices Commercial Efficiency Program
  - A review of the Program Structure, Rules and Processes
  - EE Project Work-Flow Tool - Encentivizer XL – Line-by-Line, Rebate Estimate and Application
- Q & A session

The one thing consistent about utility rebate programs across the US is the inconsistency. The rules are different for every utility, the rules change program year to program year, and our industry continues to develop new products and measures that make the end-users more energy efficient. In order to bring more energy efficiency projects into the Duquesne Light Large Commercial Efficiency Rebate Program, Franklin Energy and Encentiv Energy are bringing technology to the contractor/trade ally network to make your work-lives easier – take the complexity, the research and the complications out of the rebate application process. The Encentivizer XL Tool is a rebate intelligence platform that delivers real-time information and automation to the DLCo efficiency program distributor and contractor network. Encentivizer integrates into your project workflow, creating a personalized contractor-customer experience. Encentivizer is a cloud-based software platform that is accessed through web browsers, Microsoft Excel or other lighting audit tools. It provides real-time incentive estimates, incorporates estimates into lighting proposals and potentially pre-populates and/or supplement the functionality and role of the DLCo project application process.

**Presenters:**

**Steve Shearson**

A 30-year veteran of the energy industry, as Encentiv Energy's VP of Utility Programs, Shearson is responsible for identifying and building the pathways forward enabling Encentiv Energy to achieve the desired program and company growth with the Utility market. He is a 28-year member of the Association of Energy Engineers and a past officer of the Pittsburgh Chapter. He holds AEE certifications of Certified Energy Manager, Business Energy Professional, Certified Energy Procurement Professional and Certified Sustainable Development Professional.

**Bob Aha**

Bob Aha, representing Franklin Energy Services, is the Large Commercial contact (>300 kW) for Duquesne Light Company's (DLC) Watt Choices Efficiency program. Bob is responsible for promoting, educating and working with customers, trade allies, property managers and contractors on DLC's Watt Choices incentives program. His primary role is to guide and direct qualified projects through the rebate process to both attain the specified incentives for the applicant but also meet DLC's annual MWh reduction goal. Bob has over 32 years in the energy conservation field, and has assumed multiple roles among all market segments on a national basis. He is a long-standing member of AEE and ASHRAE with certifications for Certified Energy Manager and Certified Measurement & Verification Professional.



# Association of Energy Engineers Western PA Chapter



January 2017

## Corporate Sponsorship Program

### Dear Prospective Corporate Sponsor:

The Western PA Chapter of the Association of Energy Engineers invites your company to participate in its Corporate Sponsor Program, which offers opportunities for corporate sponsors to become active players in promoting the Association's goals of energy and environmental conservation and cost savings.

As a Corporate Sponsor, you will have enhanced opportunities to converse with energy professionals who recommend, specify, and/or purchase energy products and services. Your participating staff will benefit from staying current with technology and market developments in our regional industry through the topical presentations at our nine chapter events each year. Through Corporate Sponsorship your company can enjoy the following additional benefits:

#### **Standard Sponsor**

- Two individual memberships in the Chapter at no additional cost, entitling the named individuals to the discounted door charge at monthly chapter Events
- Free banner advertisements in each monthly issue of our Newsletter and additional advertising at a preferred rate
- Named acknowledgment in a Corporate Sponsor listing in each issue of the Newsletter,
- Listing on our website (<http://www.aeecenter.org>), with hotlinks available at no additional charge
- Opportunity to briefly describe your company and services at an upcoming chapter event.
- Perhaps the most valuable benefit of all is the recognition and respect that your firm will earn by assisting our local chapter to continue its critical role in the changing energy environment of Pittsburgh, PA

Firms wishing to join the sponsorships can opt to include annual pre-paid meeting dues for employees who wish to attend our monthly events. Accordingly, firms now have the option to prepay a full year's attendance for as many as 3 employees:

#### **Annual Corporate Sponsorship starts at \$150.**

\$150 – Standard Sponsor

\$375 – Supporting Sponsor (includes one year of AEEPA meeting admission for 1 employee)

\$600 – Leading Sponsor (includes one year of AEEPA meeting admission for 2 employees)

\$725 – Champion Sponsor (includes one year of AEEPA meeting admission for 3 employees)

We look forward to having you as a Corporate Sponsor. If you accept our sponsorship invitation, please return attached initiation form along with your firm's check, payable to Western, Pa Chapter, Association of Energy Engineers. We will also have links on our website for payment.

Mail to:  
Dennis Kronz  
90 Springmeadow Ct.  
Pittsburgh, PA 15236



# Association of Energy Engineers Western PA Chapter

<http://www.aee.memberlodge.com>

## Corporate Sponsorship

**Corporate Sponsorship Form & Invoice**

Company

**Main Contact**

Last name		First name		MI
Title		Address #1		
Address #2		Address #3		
City		State	Zip	
Telephone	Fax		Email	

**Invoice**

Sponsorship Level <i>(check appropriate box)</i>	Annual Rate
<input type="checkbox"/> <b>Standard Sponsor</b> (includes all standard Sponsorship benefits described above)	\$150
<input type="checkbox"/> <b>Supporting Sponsor</b> (includes one year of pre-paid meetings for 1 employee)	\$375
<input type="checkbox"/> <b>Leading Sponsor</b> (includes one year of pre-paid meetings for 2 employees)	\$600
<input type="checkbox"/> <b>Champion Sponsor</b> (includes one year of pre-paid meetings for 3 employees)	\$725
<i>Amount Due (make check payable to: Western Pa Chapter, Association of Energy Engineers):</i>	

MAIL TO:  
**PENNSYLVANIA/Western Pennsylvania Chapter**  
 Dennis Kronz  
 90 Springmeadow Ct.  
 Pittsburgh, PA 15236

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If you have any comments, have any ideas or would like to contribute a news article to our newsletter, please contact me

*We are on the web at  
aeecenter.org  
Under Western  
PA Chapter*



## Who Are We?

The Association of Energy Engineers (AEE) is a non profit professional society of 8,500 members in 77 countries. The mission of AEE is "to promote the scientific and educational interests of those engaged in the energy industry and to foster action for sustainable development." The Western Pennsylvania Chapter of AEE is consists of members from the Pittsburgh and surrounding areas. Our mission follows that of AEE National.

AEE offers a full array of informational outreach programs including seminars, conferences, journals, books, and certification programs.

To become an AEE National Member, please go to <http://www.aeecenter.org/membership/>.

## LOCAL MEMBERSHIP

### Western PA Chapter of the Association of Energy Engineers

\_\_\_\_\_

Date

**Local Chapter Dues for 2015**                      **\$ 25.00**

New Member \_\_\_\_\_                      Renewal \_\_\_\_\_

Please fill out the following information.

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Business Phone: \_\_\_\_\_

FAX: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Suggested Speaker Topic or Tour: \_\_\_\_\_

***Look forward to informative, professional, and educational presentations in the energy field, plus field trips to various locations in Pittsburgh***

Sign up online at <http://aee.memberlodge.com>.

or

**Email** [dkronz@wgtomko.com](mailto:dkronz@wgtomko.com) if you have any questions

**Amount Paid** \_\_\_\_\_

**Method of payment** \_\_\_\_\_

**Check Number** \_\_\_\_\_

**Payment received by** \_\_\_\_\_