Hello Energy Enthusiasts,

Happy New Year!! Looking forward to another great year. AEE Western PA is growing in membership and have many great events lined for the upcoming months. We are also trying to line up a CEM training course and exam for the local Pittsburgh area. Details to come.

Keep warm out there, it looks like is going to be getting pretty cold over the next couple weeks. However, spring will be here before we know it.

Also “Go Steelers” !!!

**Upcoming AEE News and Events:**
- January 19th – Duquesne Light’s Watt Choices Commercial Efficiency Program

As always, please free to call or email me with any questions about the chapter. I look forward to hearing from you.

Thank you!

Curtis Dixon, CEM, BEP
curtis.dixon@thermosystems.com

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**Current Chapter Officers**

**President:**
**Curtis Dixon**
Thermo Systems, Inc
curtis.dixon@thermosystems.com

**Treasurer:**
**Denny Kronz**
The Efficiency Network (TEN)
dennis.kronz@tensaves.com

**Vice President:**
**Chuck Watson**
EnergyChaser, LLC
chuck@energychaser.com

**Secretary:**
**Justin Uzarski**
Mitsubishi Electric
JUzarski@hvac.mea.com
AEE Western, Pa Chapter - Corporate Sponsors

https://www.go-gba.org/

*Become a sponsor and reap the benefits!
- Discounted event pricing.
- Free memberships based on level of sponsorship.
- Company logo and acknowledgements in newsletters and event posting.

See More details on Page 5/6
AEE Western, Pa Chapter 2017 Event Postings
Please feel free to email any suggestions you may have for an event or if you would like to present on a topic.

Scholarship Fund
Congratulation!!!

Collage Scholarship
Aaron Crown - University of Pittsburgh
Johnstown - Mechanical Engineering Technology

High school Scholarship
Mark Richardson - South Side High School -
Future University of Maryland alumni -
Chemical Engineering

Both receiving $500.00 dollar toward there education!!

2017 Event Calendar
January - Duquesne Light’s Watt Choices Commercial Efficiency Program
February - TBD
March - TBD
April - TBD
May - Tentitive CEM Training and Exam
June/July/August - Summer Break
September - Golf Outing - Quicksilver Golf Club / WEEC in Washington DC
October - TBD
November - TBD
December - Holiday Social/Networking Event
AEE January 2017 Event
Register today:

Duquesne Light’s Watt Choices Commercial Efficiency Program

Location and Agenda:
Penn Brewery
800 Vinial Street
Pittsburgh, PA 15212 USA
http://www.pennbrew.com/
Thursday January 19th, 2017 5:30PM to 8:00PM

Evening Event - Student $25.00 - Member $35.00 - Non-Member $45.00)

Overview:
Make it Easy – Navigating the Duquesne Light Watt Choices Rebate Process for Large Commercial Projects

- Brief intros – Franklin Energy Services and Encentiv Energy
- Duquesne Light’s Watt Choices Commercial Efficiency Program
  - A review of the Program Structure, Rules and Processes
- Q & A session

The one thing consistent about utility rebate programs across the US is the inconsistency. The rules are different for every utility, the rules change program year to program year, and our industry continues to develop new products and measures that make the end-users more energy efficient. In order to bring more energy efficiency projects into the Duquesne Light Large Commercial Efficiency Rebate Program, Franklin Energy and Encentiv Energy are bringing technology to the contractor/trade ally network to make your work-lives easier – take the complexity, the research and the complications out of the rebate application process. The Encentivizer XL Tool is a rebate intelligence platform that delivers real-time information and automation to the DLCo efficiency program distributor and contractor network. Encentivizer integrates into your project workflow, creating a personalized contractor-customer experience. Encentivizer is a cloud-based software platform that is accessed through web browsers, Microsoft Excel or other lighting audit tools. It provides real-time incentive estimates, incorporates estimates into lighting proposals and potentially pre-populates and/or supplement the functionality and role of the DLCo project application process.

Presenters:
Steve Shearson
A 30-year veteran of the energy industry, as Encentiv Energy’s VP of Utility Programs, Shearson is responsible for identifying and building the pathways forward enabling Encentiv Energy to achieve the desired program and company growth with the Utility market. He is a 28-year member of the Association of Energy Engineers and a past officer of the Pittsburgh Chapter. He holds AEE certifications of Certified Energy Manager, Business Energy Professional, Certified Energy Procurement Professional and Certified Sustainable Development Professional.

Bob Aha
Bob Aha, representing Franklin Energy Services, is the Large Commercial contact (>300 kW) for Duquesne Light Company’s (DLC) Watt Choices Efficiency program. Bob is responsible for promoting, educating and working with customers, trade allies, property managers and contractors on DLC’s Watt Choices incentives program. His primary role is to guide and direct qualified projects through the rebate process to both attain the specified incentives for the applicant but also meet DLC’s annual MWh reduction goal. Bob has over 32 years in the energy conservation field, and has assumed multiple roles among all market segments on a national basis. He is a long-standing member of AEE and ASHRAE with certifications for Certified Energy Manager and Certified Measurement & Verification Professional.
Dear Prospective Corporate Sponsor:

The Western PA Chapter of the Association of Energy Engineers invites your company to participate in its Corporate Sponsor Program, which offers opportunities for corporate sponsors to become active players in promoting the Association’s goals of energy and environmental conservation and cost savings.

As a Corporate Sponsor, you will have enhanced opportunities to converse with energy professionals who recommend, specify, and/or purchase energy products and services. Your participating staff will benefit from staying current with technology and market developments in our regional industry through the topical presentations at our nine chapter events each year. Through Corporate Sponsorship your company can enjoy the following additional benefits:

**Standard Sponsor**
- Two individual memberships in the Chapter at no additional cost, entitling the named individuals to the discounted door charge at monthly chapter events
- Free banner advertisements in each monthly issue of our Newsletter and additional advertising at a preferred rate
- Named acknowledgment in a Corporate Sponsor listing in each issue of the Newsletter,
- Listing on our website (http://www.aeeecenter.org), with hotlinks available at no additional charge
- Opportunity to briefly describe your company and services at an upcoming chapter event.
- Perhaps the most valuable benefit of all is the recognition and respect that your firm will earn by assisting our local chapter to continue its critical role in the changing energy environment of Pittsburgh, PA

Firms wishing to join the sponsorships can opt to include annual pre-paid meeting dues for employees who wish to attend our monthly events. Accordingly, firms now have the option to prepay a full year’s attendance for as many as 3 employees:

**Annual Corporate Sponsorship starts at $150.**
- $150 – Standard Sponsor
- $375 – Supporting Sponsor (includes one year of AEEPA meeting admission for 1 employee)
- $600 – Leading Sponsor (includes one year of AEEPA meeting admission for 2 employees)
- $725 – Champion Sponsor (includes one year of AEEPA meeting admission for 3 employees)

We look forward to having you as a Corporate Sponsor. If you accept our sponsorship invitation, please return attached initiation form along with your firm’s check, payable to Western, Pa Chapter, Association of Energy Engineers. We will also have links on our website for payment.

Mail to:
Dennis Kronz
90 Springmeadow Ct.
Pittsburgh, PA 15236
Corporate Sponsorship Form & Invoice

Company

Main Contact

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Invoice

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<tr>
<td>Champion Sponsor (includes one year of pre-paid meetings for 3 employees)</td>
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Amount Due (make check payable to: Western Pa Chapter, Association of Energy Engineers):

MAIL TO:

**PENNSYLVANIA/Western Pennsylvania Chapter**
Dennis Kronz
90 Springmeadow Ct.
Pittsburgh, PA 15236
Who Are We?

The Association of Energy Engineers (AEE) is a non profit professional society of 8,500 members in 77 countries. The mission of AEE is “to promote the scientific and educational interests of those engaged in the energy industry and to foster action for sustainable development.” The Western Pennsylvania Chapter of AEE is consists of members from the Pittsburgh and surrounding areas. Our mission follows that of AEE National.

AEE offers a full array of informational outreach programs including seminars, conferences, journals, books, and certification programs.

To become an AEE National Member, please go to http://www.aeecenter.org/membership/.

LOCAL MEMBERSHIP

Western PA Chapter of the Association of Energy Engineers

____________________
Date

Local Chapter Dues for 2015 $ 25.00
New Member_____ Renewal_____

Please fill out the following information.

Name: ______________________________________________________
Company: ______________________________________________________
Address: ______________________________________________________
City/State/Zip: ______________________________________________________
Business Phone: ______________________________________________________
FAX: ______________________________________________________
E-mail Address: ______________________________________________________
Suggested Speaker Topic or Tour: ________________________________________

Look forward to informative, professional, and educational presentations in the energy field, plus field trips to various locations in Pittsburgh

Sign up online at http://aee.memberlodge.com.

or

Email dkronz@wgtomko.com if you have any questions

Amount Paid ___________
Method of payment ___________
Check Number ___________
Payment received by ___________________________